

Research Paper

Commerce

Study of the Effect of Emotional Intelligence of Working Fathers in India on Managing Their work-Life Balance.

Santosh R S	Research Scholar, Pacific University, Udaipur
Dr Richa Jain	Professor at Thakur College of Science and Commerce
	Faced with numerous and contemporary challenges the current work force scenario in Indian Industrie

Faced with numerous and contemporary challenges the current work force scenario in Indian Industries is marked by the fast pace of change, intense pressure, constant deadlines, changing demographics, increased use of technology. Also with the increase in the multi directional demands of life style, Working Fathers in India are having work life

conflicts are inevitable.

The project is examining how fathers in paid work, combine work and family life, and measures the stress and wellbeing of fathers at work in relation to their integration of work and home life. In particular the project gives specific consideration of the extent to which Emotional Intelligence of Working Fathers enable them to remain both a committed employee and a fully engaged parent. The role of fathers is of importance as their direct involvement with their children's upbringing increases. The role of the father is changing. Fathers say that they want to spend more time with their children's upbringing increases. The role of the father is changing. Fathers say that they want to spend more time with their children and attitudes towards childcare and work are shifting. It is becoming increasingly evident that the expectations that fathers have of the way and amount they are involved directly with their children is altering. Fathers want to spend more time with their children, and are doing more of the direct care for them. Research suggests that this desire for more time with their family is widespread, with 82% of full time working men saying they would like this. (Park, A., Curtice, R., Thomson, K., Philips, M., & Johnson, M. (2007). British Social Attitudes, the 23rd Report: perspectives on a changing society. London: the National Centre for Social Research.)

As fathers have become increasingly involved in parenting, they are grappling with some of the same struggles that have long challenged working mothers. Today's fathers also recognize that parenting is a two-person job.

While active fathering has been a trend for about a decade, men are becoming more comfortable expressing their "passions and enjoyment of being fathers," says Aaron Rochlen, a psychology professor who researches men and masculinity at The University of Texas at Austin.

There are a number of reasons why the changing role and expectations of fathers is important for organizations. By understanding better the decisions and attitudes fathers take and have in relation to their work, and how these are influenced by how well they can reconcile work with their family responsibilities, employers will be able to strategically adapt work to be more father-friendly. In doing this, benefits will accrue for the individuals and the organization.

It is also an earnest attempt to bridge the gap especially in this area by highlighting the relevance and importance of work – life balance and emotional intelligence of Working fathers and hoping this study will initiate a series of serious and productive discussion on the subject.

The study will bring in sharp focus on role of Emotional Intelligence among working fathers in managing Role Conflict and enhancing Quality of Work Life.

KEYWORDS:

INTRODUCTION:

The landscape of the modern family and the modern FATHER has changed. Like the rest of the western world, India has experienced significant change in its population demographic, family structure and worker profile in the last 15 to 20 years. Family structure has also changed with this changing population demographic. The family is a complex and dynamic institution in India. For many decades, several studies were carried out to understand this complexity. Some of the studies in the past have put forth the proposition of the existence of a joint family in the traditional Indian society (*Mandelbaum*, 1959; Gore, 1965, 1968).

India has more than 50% of its population below the age of 25 and more than 65% below the age of 35. It is expected that, in 2020, the average age of an Indian will be 29 years, compared to 37 for China and 48 for Japan; and, by 2030, India's dependency ratio should be just over 0.4. (*Wikipedia, Basu, Kaushik (25 July 2007). "India's demographic dividend". BBC News. Retrieved 2011-09-24*).

As fathers have become increasingly involved in parenting, they are grappling with some of the same struggles that have long challenged working mothers. Whether or not expectations of fathers have changed, attitudes among many fathers have.

Emotional Intelligence is a set of qualities and competencies that captures a broad collection of individual skills and dispositions, usually referred to as soft skills or inter and intra-personal skills, that are outside the traditional areas of specific knowledge, general intelligence, and technical or professional skills. Emotions are an intrinsic part of our biological makeup, and every morning they march into the office with us and influence our behavior. Emotional intelligence consists of five factors: Knowing one's emotions, managing emotions, motivating oneself, recognizing emotions in others, and handling relationships *Goleman (1995)*. Researchers today are interested in finding the effects of emotional intelligence on employees and thereby, organizations, and analyzing the various other facets of EQ. Emotional intelligence improves individual and organizational performance. It plays a significant role in the kind of work an employee produces, and the relationship he or she enjoys in the Organization.

Work - Life Balance is a challenging issue for IT leaders, managers and has also attracted the attention of researchers. Work/life balance, in its broadest sense, is defined as a satisfactory level of involvement or 'fit' between the multiple roles in a person's life. In this climate managing the boundary between home and work is becoming more challenging. Organizations need to ensure they not just encourage but mandate a practical and workable work/life balance policy, benefiting and meeting the needs of both the organization and its employees. Organizations not providing real opportunity for employees work/life balance are opening themselves up to increasing numbers of dissatisfied and unproductive employees and hence increased attrition rates. Merely creating a work/life policy framework is not enough; fostering an organizational culture that supports the use of available policies is also of great importance. Further there is a need for employers and employees alike to find flexible and innovative solutions that maximize productivity without damaging employees well - being, their family relationships and other aspects of life.

The review on the related literature in the area of emotional intelligence and work – life balance studied in this research has provided the researcher an insight into many factors. It also provides direction in designing the present study. Having reviewed several studies and having identified the gap, the investigator felt an imperative need to undertake the present investigation.

NEED AND RATIONALE OF THE STUDY

The concept of work – life balance is gaining importance across all organizations in India.

The project is examining how fathers in paid work, particularly in Metro City like Mumbai of India, combine work and family life, and measures the stress and wellbeing of fathers at work in relation to their integration of work and home life. In particular the project gives specific consideration of the extent to EMOTIONAL INTELLIGENCE among Working Fathers enables them to remain both a committed employee and a fully engaged parent.

The role of fathers is of importance as their direct involvement with their children's upbringing increases. The role of the father is changing. Fathers say that they want to spend more time with their children, and attitudes towards childcare and work are shifting.

This study aims at helping WORKING FATHERS build their EMOTIONAL INTELLIGENCE with respect to of work – life balance. In the present day competitive world, the concept of emotional intelligence plays a very crucial role. Research suggests that traditional intelligence i.e. IQ contributes only 20% to an individuals success where as emotional intelligence i.e. EQ contributes 80% to an individuals success. Further the study will also help identify how appraisal, expression, recognition, regulation and use of emotions facilitate BALANCE between Work and Life. The emphasis on work – life balance in relation to emotional intelligence of WORKING FATHERS has not been methodologically researched.

Very few studies have been done globally in relation to these variables. The present study is a serious attempt to understand and explore in the Indian Working Fathers' context behavioral variations and their implications that these variables have on their WORK LIFE BAL-ANCE.

The study is an attempt to contribute afresh with a new perspective to the field of human resources and behavioral sciences with special reference to work – life balance in relation to emotional intelligence of working fathers of Mumbai. It is also an earnest attempt to bridge the gap especially in this area by highlighting the relevance and importance of work – life balance and emotional intelligence to strike a balance between work and engagement with children, Relationship Management, and managing Role Conflicts.

We hope this study will initiate a series of serious and productive discussion on the subject. The findings and outcome of this research will be beneficial to the Working Fathers of Urban Cities in India, which is a flourishing and contributes significantly to the GDP of the country and the talent pool of the world.

OBJECTIVES OF THE STUDY:

- 1. To find out the INFLUENCE between ELOTIONAL INTELLIGENCE and WORK LIFE BALANCE of working fathers
- To find out the factors of EMOTIONAL INTELLIGENCE having influence over Work Interference with Personal Life (WIPL) of working fathers
- 3. To find out the factors of EMOTIONAL INTELLIGENCE having influence over Factors Impacting WLB (FIWLB) of working fathers
- To find out the factors of EMOTIONAL INTELLIGENCE having influence over Factors Impacting Engagement with children (FIEWC) of working fathers

REVIEW OF LITERATURE:

This chapter is a documentation of the review of literature that has been carried out. It contains empirical data that has relevance and significance to the present study. The review of literature spans more than five decades. Trends in the review have been highlighted. The review is presented variable wise and in reverses chronological order. The review contains studies on work – life balance and emotional intelligence.

** TRENDS OF RESEARCH ON WORK – LIFE BALANCE

The literature of work - life balance is full of discussion about the lack

of effective policies, underutilisation of work – life balance programs, job satisfaction, performance management, organizational commitment, productivity and other related concepts.

The most important form of flexible work arrangement used in organization is four days a week.

It supports mothers, but at a cost because of gendered assumptions. The gendered construction of the ideal worker and ideas of competence conflated with hegemonic masculinity, remain powerful. This, together with a prevalent "good mother" ideology, undermines both gender equity and workplace effectiveness Lewis & Humbert (2010). Indian organizations have to do a lot to treat work-life balance practices as strategic aspect of organizational performance and effectively communicate about the availability of different work-life balance practices, further family contributes extensively to work in terms of enhancing performance and positive emotions at workplace Baral (2009). Firms that adopt better work life balance policies can improve the level of job satisfaction and increase organizational commitment among their employees Bloom and Van Reenen (2006). Professionals viewed flexible workplace schedules as a key to employee retention and placed this working condition at the top in order to control employee attrition Burke & Collinson (2004). Lack of formal policies, employees not been given the opportunity to express their views over the introduction and implementation of policies, Policies are introduced primarily to meet business needs, rather than those of employees. These are some causes for work-life imbalance. Employees seem to be more effective when they are engaged and encouraged to participate and given an opportunity to speak hoping their work-life balance

concerns can be expressed and hopefully addressed *Pyman, Cooper, Teicher & Holland, (2006).* Managers who supported and encouraged employees attempts to coordinate work and family demands reported several positive outcomes. Such employees felt less work/family conflict and at the same time reported less turnover, burnout, absenteeism and increased organizational commitment. *Ray & Miller (1994), Thomas & Ganster (1995) and Warren & Johnson (1995)*

**TRENDS OF RESEARCH ON EMOTIONAL INTELLI-GENCE

Investigated the trait emotional intelligence profiles of 512 students from five university faculties: technical studies, natural sciences, social sciences, arts, and humanities. Using the Trait Emotional Intelligence Questionnaire, it was hypothesised that (a) social sciences would score higher than technical studies in Emotionality, (b) arts would score higher than technical studies in Self-control, and (d) there would be an interaction between gender and faculty, whereby female students would score higher than male students within the social science so performed. Results supported hypotheses (a), (b), and (d), but not hypothesis (c), although

the differences were in the predicted direction. *Sánchez-Ruiz, Jose, Carlos, Prez-Gonzlez and Petride (2010).* Employee leaders with better emotional intelligence competencies not only

increase their own personal performance but also of the teams they lead. Koman, E. S., & Wolff, S. B. (2008). There is a relation between leader EI and all of the components of the transformational leadership style, El was not related to job satisfaction, but was related to perceived success, a strong relationship was found between transformational leadership behaviors and the leader self-reports of being innovative, intuitive, self-aware, motivated, socially adept, empathic, and managing emotions Srivsastava and Bharamanaikar (2004). Research shows about assisting employees in organizations develop emotional intelligence competencies which distinguish outstanding performers from average ones. Cherniss and Adler (2000). Ohio State Leadership Studies reported that leaders who were able to establish mutual trust, respect, and certain warmth and rapport with members of their group were more effective Mumford, Zaccaro, Harding, Jacobs, & Fleishman (2000). The US Air Force found by using emotional intelligence to select its personnel their possibility of selecting successful recruiters increased by nearly threefold.

They profited by saving of \$3 million annually, these people scored significantly higher in the emotional intelligence competencies of Assertiveness, Empathy, Happiness, and Emotional Self Awareness *Boyatzis (1999)*. Findings prove that by creating a working climate that nurtures employees and encourage them to give their best is possible by an emotionally intelligent leader.

This helps the business improve its performance. This was found in a study of CEOs in U.S. insurance companies. CEOs who exhibited more El competencies showed better financial results as measured by both profit and growth *Williams (1994)*. Social exchanges helps improve employee performance. Social exchange involves interactions. Further emotional understanding, regulation, and utilization would help to cultivate positive social interactions and exchanges in an organization and as a result facilitate employee performance Blau (1964).

There is very little research conducted on Emotional Intelligence in relation to Work – Life Balance and it is very important to explore and intensify research in this area, as a lacunae has been identified by the present investigator. The researcher has made a sincere and concentrated effort to systematically bring together as far as possible the research studies related to Emotional Intelligence and Work – Life Balance.

RESEARCH METHODOLOGY

This chapter focuses on research design and methodology adopted for the study. The chapter deals with the terms and concepts used in the study, which have been operationally defined. Careful consideration has been given for the selection of the appropriate tools, collection of data and analysis of data. Hypotheses have been stated for empirical validation. The tools to collect data, description of the variables investigated and scoring procedure are also explained. The sample size and sampling technique adopted for data collection are also presented.

OPERATIONAL DEFINITIONS OF THE VARIABLES UNDER INVESTIGATION

WORK LIFE BALANCE:-

The definition given by *Fisher-McAuley, Stanton, Jolton, and Gavin* (2003) is adopted for this study.

They describe work life balance as a competition for both time and energy between the different roles filled by an individual. Someone's life can be considered unbalanced when the amount of time one works causes some sort of conflict or stress in other areas of life. The choices people make about their priorities can cause conflict with bosses, coworkers and/or family members. Stress can also be due to spillover where a person is worrying about life issues while at work and worrying about work issues while at home. Stress can also come from feelings of guilt about the choices being made (*Quick, 2004*). Basically if someone feels that their life is balanced then it probably is and if they feel it is not balanced their life probably is not. It is based on their own perception of balance. Below three parameters of WLB are considered in the Survey:

- Work Interference with Personal Life (WIPL)
- Factors Impacting on WLB (FIWLB)
- Factors Impacting on Engagement with Children (WIEWC)

EMOTIONAL INTELLIGENCE:-

Dr Daniel Goleman first brought 'Emotional Intelligence' to a wide audience with his 1995 book of that name. He found that while the qualities traditionally associated with leadership such as intelligence, toughness, determination and vision are required for success, they are insufficient. Truly effective leaders are also distinguished by a high degree of emotional intelligence, which includes:

Self-awareness

The ability to recognise what you are feeling, to understand your habitual emotional responses to events and to recognise how your emotions affect your behaviour and performance.When you are self-aware, you see yourself as others see you, and have a good sense of your own abilities and current limitations.

Managing emotions

The ability to stay focused and think clearly even when experiencing powerful emotions. Being able to manage your own emotional state is essential for taking responsibility for your actions, and can save you from hasty decisions that you later regret.

Motivating oneself

The ability to use your deepest emotions to move and guide you towards your goals. This ability enables you to take the initiative and to persevere in the face of obstacles and setbacks.

Empathy

The ability to sense, understand and respond to what other people are feeling.Self-awareness is essential to having empathy with others. If you are not aware of your own emotions, you will not be able to read the emotions of others.

Social Skill

The ability to manage, influence and inspire emotions in others.Being able to handle emotions in relationships and being able to influence and inspire others are essential foundation skills for successful teamwork and leadership.

The above theory of Dr Daniel Golemann is adopted to measure Emotional Intelligence in this survey.

This survey has 100 questions in three parts:-

Part A:- Related to Personal and Professional Information (13) Part B:- Related to Emotional Intelligence (50) Part C:- Related to Work Life Balance (37)

SAMPLE SIZE AND SAMPLING TECHNIQUE:

The area of study is Mumbai and its surrounding area. A random survey was conducted for more than 100 respondents. Out of them 103 found to be included for study. Judgmental sampling technique was adopted to collect the data from the respondents for the present study. 65.4% of total respondents were of age between 30 to 40 years

TOOLS ADOPTED FOR DATA COLLECTION

The questionnaire method was adopted to collect the data from the respondents.

DATA ANALYSIS AND INTERPRETATION

After the data had been collected, it was processed tabulated using Microsoft Excel – 2009 Software. The statistical techniques adopted are means, standard deviation, Pearson's Correlation, Regression and ANOVA. SPSS version 18.0 statistical software was used and the results obtained thereby have been analyzed and interpreted.

The analysis of data has been presented in the following order.

- 1. Descriptive Statistics
- 2. Differential Statistics (ANOVA)
- 3. Step wise Regression on the variables.

TOOLS ADOPTED ON THE PRESENT SAMPLE

HYPOTHESIS:

Emotional Intelligence of WORKING FATHERS will not influence their WORK LIFE BALANCE INDICATING CRONBACH'S ALPHA RELIABILITY FOR THE

CONTRUCT MEASURE	Number of Items	Cronbach's Value based on standardized Items
Work Life Balance and Emotional Intelligence – Overall Reliability	87	0.886
Emotional Intelligence	50	0.950
Self Awareness (SA)	10	0.832
Managing Emotions (ME)	10	0.633
Motivating Oneself (MO)	10	0.801
Empathy (E)	10	0.857
Social Skills (SS)	10	0.839

Volume-4, Issue-10, Oct-2015 • ISSN No 2277 - 8160

Work Life Balance	37	0.787
Work Interference with Personal Life (WIPL)	21	0.949
Factors impacting on WLB (FIWLB)	5	0.285
Factors impacting on Engagement with Children (FIEWC)	11	0.856

INDICATING THE MEAN AND STANDARD DEVIATION IN ORDER FOR ALL SUBSCALES

Emotional Intelligence, Self Awareness (SA)MeanStandard DeviatioI realise immediately when I lose my temper3.491.212I know when I am happy3.741.204I usually recognise when I am stressed3.591.200When I am being 'emotional' I am aware of this4.040.862When I feel anxious I usually can account for the reason(s)3.850.879I always know when I'm being unreasonable3.581.005Awareness of my own emotions is very important to me at all times3.591.124I can tell if someone has upset or annoyed me3.601.132I can let anger 'go' quickly so that it no longer affects me3.261.162
I know when I am happy3.741.204I usually recognise when I am stressed3.591.200When I am being 'emotional' I am aware of this4.040.862When I feel anxious I usually can account for the reason(s)3.850.879I always know when I'm being unreasonable3.581.005Awareness of my own emotions is very important to me at all times3.591.124I can tell if someone has upset or annoyed me3.601.132I can tell if someone has upset or annoyed me3.361.162
I usually recognise when I am stressed3.591.200When I am being 'emotional' I am aware of this4.040.862When I feel anxious I usually can account for the reason(s)3.850.879I always know when I'm being unreasonable3.581.005Awareness of my own emotions is very important to me at all times3.591.124I can tell if someone has upset or annoyed me affects me3.601.132
When I am being 'emotional' I am aware of this4.040.862When I feel anxious I usually can account for the reason(s)3.850.879I always know when I'm being unreasonable3.581.005Awareness of my own emotions is very important to me at all times3.591.124I can tell if someone has upset or annoyed me affects me3.601.132
When I feel anxious I usually can account for the reason(s)3.850.879I always know when I'm being unreasonable3.581.005Awareness of my own emotions is very important to me at all times3.591.124I can tell if someone has upset or annoyed me3.601.132I can tell anger 'go' quickly so that it no longer affects me3.361.162
the reason(s)3.650.879I always know when I'm being unreasonable3.581.005Awareness of my own emotions is very important to me at all times3.591.124I can tell if someone has upset or annoyed me3.601.132I can let anger 'go' quickly so that it no longer affects me3.361.162
Awareness of my own emotions is very important to me at all times3.591.124I can tell if someone has upset or annoyed me I can let anger 'go' quickly so that it no longer affects me3.601.132
I can tell if someone has upset or annoyed me3.601.132I can let anger 'go' quickly so that it no longer affects me3.361.162
I can tell if someone has upset or annoyed me3.601.132I can let anger 'go' quickly so that it no longer affects me3.361.162
affects me 5.56 1.102
I know what makes me happy 3.91 1.011
Emotional Intelligence, Managing Emotions (ME) Mean Standard Deviatio
I can 'reframe' bad situations quickly 3.23 1.277
I do not wear my 'heart on my sleeve' 3.36 1.073
Others can rarely tell what kind of mood I 2.94 1.178
I rarely 'fly off the handle' at other people 3.27 1.222
Difficult people do not annoy me 3.11 1.145
I can consciously alter my frame of mind or 3.50 0.989
I do not let stressful situations or people affect 3.55 1.036
I rarely worry about work or life in general 2.78 1.252
I can suppress my emotions when I need to 3.66 0.858
Others often do not know how I am feeling 3.01 1.005
Emotional Intelligence, Motivating Oneself (MO) Mean Deviction
Deviatio
I am able to always motive myself to do 4.00 0.828
I am able to always motive myself to do
I am able to always motive myself to do difficult tasks 4.00 0.828
I am able to always motive myself to do difficult tasks4.000.828I am usually able to prioritise important activities at work and get on with them3.831.043
I am able to always motive myself to do difficult tasks4.000.828I am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946
I am able to always motive myself to do difficult tasks4.000.828I am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979
I am able to always motive myself to do difficult tasks4.000.828I am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195
I am able to always motive myself to do difficult tasks4.000.828I am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963
I am able to always motive myself to do difficult tasks4.000.828I am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963
I am able to always motive myself to do difficult tasks0.828I am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963I believe in 'Action this Day'3.761.052I can always motivate myself even when I feel3.501.065
I am able to always motive myself to do difficult tasksJ.000.828I am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963I believe in 'Action this Day'3.761.052I can always motivate myself even when I feel low3.501.065
I am able to always motive myself to do difficult tasksDeviatioI am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963I believe in 'Action this Day'3.761.052I can always motivate myself even when I feel low3.501.065Motivations has been the key to my success3.851.158Emotional Intelligence, Empathy (E)MeanStandard DeviatioI am always able to see things from the other3.700.069
I am able to always motive myself to do difficult tasksDeviatioI am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963I believe in 'Action this Day'3.761.052I can always motivate myself even when I feel low3.501.065Motivations has been the key to my success3.851.158Emotional Intelligence, Empathy (E)MeanStandard DeviatioI am always able to see things from the other person's viewpoint3.700.968I am excellent at empathising with someone3.531.050
I am able to always motive myself to do difficult tasksDeviatioI am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.095Delayed gratification is a virtue that I hold to believe in 'Action this Day'3.761.052I can always motivate myself even when I feel low3.501.065Motivations has been the key to my success3.851.158Emotional Intelligence, Empathy (E)MeanStandard DeviatioI am always able to see things from the other person's viewpoint3.700.968
I am able to always motive myself to do difficult tasksDeviatioI am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963I believe in 'Action this Day'3.761.052I can always motivate myself even when I feel low3.501.065Motivations has been the key to my success3.851.158Emotional Intelligence, Empathy (E)MeanStandard DeviatioI am always able to see things from the other person's viewpoint3.700.968I am excellent at empathising with someone else's problem3.531.050I can tell if someone is not happy with me3.740.874I can tell if a team of people are not getting along with each other3.791.035
I am able to always motive myself to do difficult tasksDeviatioI am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963I believe in 'Action this Day'3.761.052I can always motivate myself even when I feel low3.501.065Motivations has been the key to my success3.851.158Emotional Intelligence, Empathy (E)MeanStandard DeviatioI am always able to see things from the other person's viewpoint3.700.968I am excellent at empathising with someone else's problem3.531.050I can tell if someone is not happy with me3.740.874I can tell if a team of people are not getting along with each other3.791.035
I am able to always motive myself to do difficult tasksDeviatioI am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963I believe in 'Action this Day'3.761.052I can always motivate myself even when I feel low3.501.065Motivations has been the key to my success3.851.158Emotional Intelligence, Empathy (E)MeanStandard DeviatioI am always able to see things from the other person's viewpoint3.700.968I am excellent at empathising with someone else's problem3.740.874I can tell if someone is not happy with me3.791.035I can uselly understand why neople are heing3.791.035
I am able to always motive myself to do difficult tasksDeviatioI am usually able to prioritise important activities at work and get on with them3.831.043I always meet deadlines3.570.946I never waste time3.480.979I do not prevaricate3.171.156I believe you should do the difficult things first3.481.195Delayed gratification is a virtue that I hold to3.600.963I believe in 'Action this Day'3.761.052I can always motivate myself even when I feel low3.501.065Motivations has been the key to my success3.851.158Emotional Intelligence, Empathy (E)MeanStandard DeviatioI am always able to see things from the other person's viewpoint3.700.968I am excellent at empathising with someone else's problem3.740.874I can tell if someone is not happy with me3.791.035I can usually understand why people are being along with each other3.271.059Other individuals are not 'difficult' just3.601.070

I can sometimes see things from others' point of view3.501.069Reasons for disagreements are always clear to me3.511.018Emotional Intelligence, Social Skills (SS)Mean DeviationStandard DeviationI am an excellent listener3.720.879I never interrupt other people's conversations3.840.925I am good at adapting and mixing with a variety of people3.661.218Peopla are the most interesting thing in life for me3.960.949I love to meet new people and get to know3.681.059I need a variety of work colleagues to make my job interesting3.381.230I like to ask questions to find out what it is important to people3.610.952I generally build solid relationships with those work with3.610.952I generally build solid relationships with those work with3.041.379My job makes personal life difficult2.791.398I negtex personal life othof tor work3.041.311I mispersonal activities because of work3.041.311I mispersonal activities because of work3.081.311I struggle to juggle work and non-work.3.241.319I am happy with the amount of time I get for Non-work activities3.481.308I work no my dags off (e.g., On Weekends)3.101.344I trand work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.481.308I			
Reasons for disagreements are always clear 3.51 1.018 Emotional Intelligence, Social Skills (SS) Mean Standard Deviation Iam an excellent listener 3.72 0.879 Inever interrupt other people's conversations 3.84 0.925 Iam good at adapting and mixing with a variety of people 3.66 1.218 People are the most interesting thing in life and variety of work colleagues to know 3.68 1.059 Ineed a variety of work colleagues to make my ob interesting 3.38 1.230 Ilike to ask questions to find out what it is important to people 3.61 0.952 Igenerally build solid relationships with those invork with 3.61 0.952 Igenerally build solid relationships with those invork with 3.61 0.952 Igenerally build solid relationships with those invork with 3.64 1.379 My job makes personal life difficult 2.79 1.398 Inglect personal life on hold for work 3.00 1.311 Imiss personal activities because of work 3.00 1.314 Imiss personal activities because of work 2.84 1.319 I and happ with the amount of time I get for Non-work activities 3.88 1.308	I can sometimes see things from others' point of view	3.50	1.069
Interact of the second secon	Reasons for disagreements are always clear	3.51	1.018
Inever interrupt other people's conversations3.840.925Iam good at adapting and mixing with a variety of people3.651.218People are the most interesting thing in life for me3.960.949Ilove to meet new people and get to know what makes them tick'3.681.059I need a variety of work colleagues to make my job interesting3.841.065I like to ask questions to find out what it is important to people3.481.065I am good at reconciling differences with other people3.610.952I generally build solid relationships with those3.830.940Work Life Balance, Work Interference with Personal Life (WIPL)Mean DeviationStandard DeviationMy personal life suffers because of work3.041.379My job makes personal life difficult2.791.398I neglect personal needs because of work3.001.314I miss personal life on hold for work3.001.314I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.178Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.308I carry a cell phone so that I can be reached even after work hours3.421.322I tated work-related functions on personal at the normal business hours2.531.083I vout keer for special projects in addition to zyor2.971.403I tated work related functions on personal at to the n	Emotional Intelligence, Social Skills (SS)	Mean	
I am good at adapting and mixing with a variety of people3.651.218People are the most interesting thing in life for me3.960.949Ilove to meet new people and get to know what makes them 'tick'3.681.059I need a variety of work colleagues to make my job interesting3.381.230Ilike to ask questions to find out what it is important to people3.481.065I see working with difficult people as simply a challenge to win them over3.521.110I am good at reconciling differences with other people3.610.952I generally build solid relationships with those work with3.830.940Work Life Balance, Work Interference with Personal Life (WIPL)Mean DeviationMy personal life suffers because of work3.041.379My job makes personal life difficult2.791.398I neglect personal ife of nold for work3.001.314I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities3.101.354I brings things home to work on2.881.308I check my office emails at home3.121.323I travel whenever company asks even though tevn after work hours2.971.403I brings things home to work on2.881.308I check my office even when I am on yactarions3.121.322I travel whenever company reactions also2.971.403 <td>l am an excellent listener</td> <td>3.72</td> <td>0.879</td>	l am an excellent listener	3.72	0.879
People are the most interesting thing in life3.960.949Ilove to meet new people and get to know what makes them tick'3.681.059I need a variety of work colleagues to make my job interesting3.381.230Ilike to ask questions to find out what it is important to people3.481.065I see working with difficult people as simply a challenge to win them over3.521.110Iam good at reconciling differences with other people3.610.952I generally build solid relationships with those3.830.940Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationMy personal life suffers because of work3.041.379My job makes personal life difficult2.791.398I neglect personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.421.354I brings things home to work on2.881.308I check my office emails at home3.481.420I stay at work after normal business hours3.421.354I work late into the night at home3.481.420I stay at work after normal business hours3.231.352I check my office energing hories in addition to my normal duties2.971.403I travel whenever compa		3.84	0.925
People are the most interesting thing in life3.960.949Ilove to meet new people and get to know what makes them tick'3.681.059I need a variety of work colleagues to make my job interesting3.381.230Ilike to ask questions to find out what it is important to people3.481.065I see working with difficult people as simply a challenge to win them over3.521.110Iam good at reconciling differences with other people3.610.952I generally build solid relationships with those3.830.940Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationMy personal life suffers because of work3.041.379My job makes personal life difficult2.791.398I neglect personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.421.354I brings things home to work on2.881.308I check my office emails at home3.481.420I stay at work after normal business hours3.421.354I work late into the night at home3.481.420I stay at work after normal business hours3.231.352I check my office energing hories in addition to my normal duties2.971.403I travel whenever compa	l am good at adapting and mixing with a variety of people	3.65	1.218
what makes them 'fick'1.001.003I need a variety of work colleagues to make my job interesting3.381.230I like to ask questions to find out what it is important to people3.481.065I see working with difficult people as simply a challenge to win them over3.521.110I am good at reconciling differences with other work with3.610.952I generally build solid relationships with those work with3.830.940Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationMy job makes personal life difficult2.791.398I neglect personal needs because of work3.041.379My job makes personal life difficult2.791.398I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.421.323I travel whenever company asks even though technically I don't have to2.971.004I travel whenever company asks even though technically I don't have to2.971.004I travel whenever company asks even though technically I don't have to2.971.329I work during my vacations also2.851.382I dow during my vacations also<	People are the most interesting thing in life for me	3.96	0.949
I like to ask questions to find out what it is important to people3.481.065I see working with difficult people as simply a people3.521.110I am good at reconciling differences with other people3.610.952I generally build solid relationships with those3.830.940Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationMy posnal Life suffers because of work3.041.379I neglect personal life difficult2.791.398I neglect personal life on hold for work3.001.314I miss personal life on hold for work3.001.314I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities3.101.354I Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.308I check my office emails at home3.421.354I Work late into the night at home3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)	what makes them 'tick'	3.68	1.059
important to people3.401.003I see working with difficult people as simply a challenge to win them over3.521.110I am good at reconciling differences with other people3.610.952I generally build solid relationships with those3.830.940Work withMeanStandard DeviationMy personal life suffers because of work3.041.379My job makes personal life difficult2.791.398I neglect personal needs because of work3.001.314Imiss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my onromal duties2.971.403I travel whenever company asks even though technically I don't have to3.171.147I check back with office even when I am on vacations3.231.352<	I need a variety of work colleagues to make my job interesting	3.38	1.230
challenge to win them overJ.J21110I am good at reconciling differences with other people3.610.952I generally build solid relationships with those work with3.830.940Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard 	important to people	3.48	1.065
people3.810.992I generally build solid relationships with those3.830.940Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationMy personal life suffers because of work3.041.379My job makes personal life difficult2.791.398I neglect personal needs because of work3.001.314I miss personal life on hold for work3.001.314I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.421.312I carry a cell phone so that I can be reached even after work hours3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I travel whenever company asks even though technically I don't have to2.971.403I volunteer for special projects in addition to my normal duties2.971.004I rearange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal LifeMeanStandard DeviationI rearange/alter/cancel my personal plans due to work priorities3.751.186My family support	I see working with difficult people as simply a challenge to win them over	3.52	1.110
Lwork with3.830.940Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationMy personal life suffers because of work3.041.379My job makes personal life difficult2.791.398I neglect personal needs because of work3.001.314I miss personal activities because of work3.001.314I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities2.841.178I Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I travel whenever company asks even though technically I don't have to2.971.004I rearrage/alter/cancel my personal plans due to work priorities3.171.147I volunteer for special projects in addition to my normal duties3.721.339My family supports me in my professional life of my personal Life3.751.186My bos or company recognise the importance of my personal Life2.961.298Lack of work-life balance, has had an adverse impact on my career2.831.346My colleagu	I am good at reconciling differences with other people	3.61	0.952
Personal Life (WIPL)MeanDeviationMy personal life suffers because of work3.041.379My job makes personal life difficult2.791.398I neglect personal needs because of work2.931.409I put personal life on hold for work3.001.314I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities2.841.316I work on my days off (e.g., On Weekends)3.101.354I brings home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.881.308I check my office emails at home3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.004I verange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life2.961.298Lack of work-life balance has had an adverse impact on my career2.831.346My colleagues have resigned or taken a career preash due to poor Work Kife Balance2.631.365Work Life Balance, Factors impacting on Engagement		3.83	0.940
My job makes personal life difficult2.791.398I neglect personal needs because of work2.931.409I put personal life on hold for work3.001.314I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities2.841.178I Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.004I volunteer for special projects in addition to my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal LifeMeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My osos or company recognise the importance of my personal Life2.631.365Work Life Balance	Personal Life (WIPL)		Standard Deviation
I neglect personal needs because of work2.931.409I put personal life on hold for work3.001.314I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities2.841.178I Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though 			
I put personal life on hold for work3.001.314I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities2.841.178I Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.346My douse or company recognise the importance of my personal Life3.751.186My colleagues have resigned or taken a career preak due to poor Work Life Balance2.631.365Work Life Balance, Factors impacting on Erseak due to poor Work Life Balance3.4			
I miss personal activities because of work3.081.311I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities2.841.178I Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.881.308I check my office emails at home3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.298Lack of work-Life balance has had an adverse impact on my career2.631.365Work Life Balance, Factors impacting on mera due to poor Work Life Balance3.491.228I get treak from my work to review progress of a.171.1213Parenting is tw			
I struggle to juggle work and non-work.2.841.319I am happy with the amount of time I get for Non-work activities2.841.178I Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.881.308I check my office emails at home3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.398My family supports me in my professional life3.751.186My obss or company recognise the importance of my personal Life2.631.365Work Life Balance, Factors impacting on magement with Children (FIEWC)MeanStandard DeviationI feel exhausted at the end of days work2.971.298Lack of work-life balance has had an adverse impact on my career3.49			
I am happy with the amount of time I get for Non-work activities2.841.178I Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.881.308I check my office emails at home3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.399My family supports me in my professional life3.751.186My soss or company recognise the importance of my personal Life2.631.365Work Life Balance, Factors impacting on magement with Children (FIEWC)MeanStandard DeviationI feel exhausted at the end of days work2.971.2981.298Lack of work-life balance has had an adverse impact on my career		3.08	1.311
Non-work activities2.041.170I Work on my days off (e.g., On Weekends)3.101.354I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached3.881.308I check my office emails at home3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.399My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get time to spend with my children will4.10	I struggle to juggle work and non-work.	2.84	1.319
I brings things home to work on2.881.316I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.881.308I check my office emails at home3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.399My family supports me in my professional life3.751.186My boss or company recognise the importance presonal Life2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174	l am happy with the amount of time l get for Non-work activities	2.84	1.178
I attend work related phone calls at home3.721.312I carry a cell phone so that I can be reached even after work hours3.881.308I check my office emails at home3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to 		3.10	1.354
I carry a cell phone so that I can be reached even after work hours3.881.308I check my office emails at home3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.831.346My colleagues have resigned or taken a career break due to poor Work Life Balance2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174	I brings things home to work on	2.88	1.316
even after work hours3.001.500I check my office emails at home3.481.420I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.831.346My colleagues have resigned or taken a career break due to poor Work Life Balance2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174	· · · · ·	3.72	1.312
I stay at work after normal business hours3.421.354I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.831.346Lack of work-life balance has had an adverse impact on my career2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get time to spend with my kIDS3.911.329My children3.911.329My direct involvement with my children will4.121.374	I carry a cell phone so that I can be reached even after work hours	3.88	1.308
I Work late into the night at home2.781.448I Attend work-related functions on personal time3.121.323I Attend work-related functions on personal technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life balance has had an adverse impact on my career2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.1281I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174	I check my office emails at home	3.48	1.420
I Attend work-related functions on personal time3.121.323I Attend work-related functions on personal technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.831.346Lack of work-life balance has had an adverse impact on my career2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174	I stay at work after normal business hours	3.42	1.354
time5.121.323I travel whenever company asks even though technically I don't have to2.971.403I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life balance has had an adverse impact on my career2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.1281I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174	I Work late into the night at home	2.78	1.448
I work during my vacations also2.851.382I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.961.298Lack of work-life balance has had an adverse impact on my career2.831.346Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174		3.12	1.323
I go to office before business hours2.531.083I volunteer for special projects in addition to my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.961.298Lack of work-life balance has had an adverse impact on my career2.831.346Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.1281I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174	I travel whenever company asks even though technically I don't have to	2.97	1.403
I volunteer for special projects in addition to my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.961.298Lack of work-life balance has had an adverse impact on my career2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get break from my work to review progress of sold lifen3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174	I work during my vacations also	2.85	1.382
my normal duties2.971.004I rearrange/alter/cancel my personal plans due to work priorities3.171.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.961.298Lack of work-life balance has had an adverse impact on my career2.831.346Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get break from my work to review progress of synchildren3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.101.174	I go to office before business hours	2.53	1.083
to work priorities1.147I check back with office even when I am on vacations3.231.352Work Life Balance, Work Interference with Personal Life (WIPL)MeanStandard DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.961.298Lack of work-life balance has had an adverse impact on my career2.831.346My colleagues have resigned or taken a career break due to poor Work Life Balance2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.121.174	l volunteer for special projects in addition to my normal duties	2.97	1.004
vacations 3.23 1.352 Work Life Balance, Work Interference with Personal Life (WIPL) Mean Standard Deviation I feel exhausted at the end of days work 2.97 1.339 My family supports me in my professional life 3.75 1.186 My boss or company recognise the importance of my personal Life 2.96 1.298 Lack of work-life balance has had an adverse impact on my career 2.83 1.346 My colleagues have resigned or taken a career break due to poor Work Life Balance 2.63 1.365 Work Life Balance, Factors impacting on Engagement with Children (FIEWC) Mean Standard Deviation I get time to spend with my KIDS 3.49 1.128 1 I get break from my work to review progress of my children 3.91 1.213 Parenting is two person's job 3.91 1.329 My direct involvement with my children will 4.12 1.174		3.17	1.147
Personal Life (WIPL)MeanDeviation DeviationI feel exhausted at the end of days work2.971.339My family supports me in my professional life3.751.186My boss or company recognise the importance2.961.298Lack of work-life balance has had an adverse impact on my career2.831.346My colleagues have resigned or taken a career break due to poor Work Life Balance2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.121.174		3.23	1.352
My family supports me in my professional life3.751.186My boss or company recognise the importance of my personal Life2.961.298Lack of work-life balance has had an adverse impact on my career2.831.346My colleagues have resigned or taken a career break due to poor Work Life Balance2.631.365Work Life Balance, Factors impacting on Engagement with Children (FIEWC)MeanStandard DeviationI get time to spend with my KIDS3.491.128I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.121.174	Work Life Balance, Work Interference with Personal Life (WIPL)	Mean	
My boss or company recognise the importance of my personal Life2.961.298Lack of work-life balance has had an adverse impact on my career2.831.346My colleagues have resigned or taken a career break due to poor Work Life Balance2.631.365Work Life Balance, Factors impacting on 	,		1.339
of my personal Life 1.250 Lack of work-life balance has had an adverse impact on my career 2.83 1.346 My colleagues have resigned or taken a career break due to poor Work Life Balance 2.63 1.365 Work Life Balance, Factors impacting on Engagement with Children (FIEWC) Mean Standard Deviation I get time to spend with my KIDS 3.49 1.128 I get break from my work to review progress of my children 3.17 1.213 Parenting is two person's job 3.91 1.329 My direct involvement with my children will 4.12 1.174		3.75	1.186
impact on my career 2.83 1.346 My colleagues have resigned or taken a career break due to poor Work Life Balance 2.63 1.365 Work Life Balance, Factors impacting on Engagement with Children (FIEWC) Mean Standard Deviation I get time to spend with my KIDS 3.49 1.128 I get break from my work to review progress of my children 3.17 1.213 Parenting is two person's job 3.91 1.329 My direct involvement with my children will 4.12 1.174	of my personal Life	2.96	1.298
Work Life Balance, Factors impacting on Engagement with Children (FIEWC) Mean Standard Deviation I get time to spend with my KIDS 3.49 1.128 I get break from my work to review progress of my children 3.17 1.213 Parenting is two person's job 3.91 1.329 My direct involvement with my children will 4.12 1.174	impact on my career	2.83	1.346
Engagement with Children (FIEWC) Intern Deviation I get time to spend with my KIDS 3.49 1.128 I get break from my work to review progress of my children 3.17 1.213 Parenting is two person's job 3.91 1.329 My direct involvement with my children will 4.12 1.174	My colleagues have resigned or taken a career break due to poor Work Life Balance	2.63	1.365
I get break from my work to review progress of my children3.171.213Parenting is two person's job3.911.329My direct involvement with my children will4.121.174	Work Life Balance, Factors impacting on Engagement with Children (FIEWC)	Mean	
my children 3.17 1.213 Parenting is two person's job 3.91 1.329 My direct involvement with my children will 4.12 1.174	I get time to spend with my KIDS	3.49	1.128
Parenting is two person's job 3.91 1.329 My direct involvement with my children will 4.12 1.174		3.17	1.213
My direct involvement with my children will 4.12 1.174	Parenting is two person's job	3.91	1.329
	My direct involvement with my children will increase their developments and upbringing	4.12	1.174

a. Dependent Variable: WIPL

I keep thinking of my work at home which affects on my quality time with my partner and Children	3.45	1.152
l am always comfortable at work as l can reach to my family in no time (In case of urgency)	3.31	1.314
If my family member/ child is SICK, I can work from home	3.02	1.407
l can leave early from Office for my peronal work	3.23	1.122
l know most of likes/ dislikes of my child/ children	3.73	1.077
I know academic progress of my child/children	3.78	1.028
I and my wife have discussed and agreed for development planning of our child/children	3.82	1.073

TESTING OF HYPOTHESIS:

Emotional Intelligence of WORKING FATHERS will not influence their WORK LIFE BALANCE

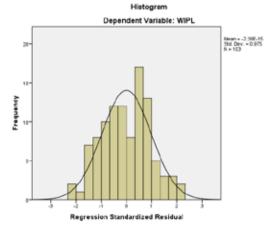
STEPWISE MULTIPLE REGRESSION ANALYSIS:

Indicating (Coefficients) stepwise Multiple Regression of EMOTIONAL INTELLIGENCE on WORK INTERFERENCE WITH PERSONAL LIFE (WIPL) of working fathers

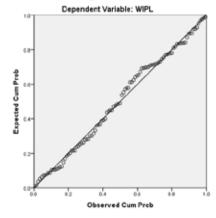
Model	Un-stand- ardized coefficients	Stand- ardized coeffi- cients	Beta	t	Sig
	В	Std Error			
Constant	137.119	10.352		13.246	.000
Emotional Intelligence, Self Awareness (SA)	062	.541	022	115	.908
Emotional Intelli- gence, Managing Emotions (ME)	-1.087	.391	301	-2.780	.007
Emotional Intelligence, Mo- tivating Oneself (MO)	857	.542	277	-1.582	.117
Emotional Intelli- gence, Empathy (E)	884	.585	308	-1.511	.134
Emotional Intel- ligence, Social Skills (SS)	.755	.448	.257	1.687	.095

Dependent Variable: WORK INTERFERENCE WITH PER-SONAL LIFE (WIPL)

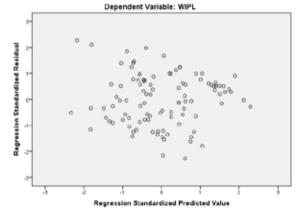
Model B		Unstandardized Coefficients		Stand- ardized Coeffi- cients	t	Sig.
		Std. Error	Beta			
1	(Constant)	126.100	9.473		13.311	.000
'	МО	-1.697	.258	548	-6.587	.000
	(Constant)	138.963	10.182		13.647	.000
2	МО	-1.044	.337	337	-3.099	.003
	ME	-1.130	.392	313	-2.878	.005
	(Constant)	140.458	10.198		13.773	.000
3	МО	539	.499	174	-1.080	.283
³	ME	-1.101	.391	305	-2.813	.006
	E	577	.423	201	-1.364	.176
	(Constant)	137.086	10.296		13.315	.000
	МО	868	.531	280	-1.633	.106
4	ME	-1.091	.388	302	-2.814	.006
	E	925	.467	322	-1.982	.050
	SS	.747	.440	.254	1.698	.093
	(Constant)	137.119	10.352		13.246	.000
	МО	857	.542	277	-1.582	.117
5	ME	-1.087	.391	301	-2.780	.007
5	E	884	.585	308	-1.511	.134
	SS	.755	.448	.257	1.687	.095
	SA	062	.541	022	115	.908



Normal P-P Plot of Regression Standardized Residual



Scatterplot



Indicating (**Coefficients**) **stepwise Multiple Regression** of EMO-TIONAL INTELLIGENCE on FACTORS IMPACTING ON WLB (FIWLB) of working fathers

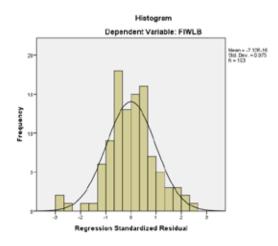
Model	Un-stand- ardized coefficients	Stand- ardized coeffi- cients	Beta	t	Sig
	В	Std Error			
Constant	22.386	2.019		11.089	.000

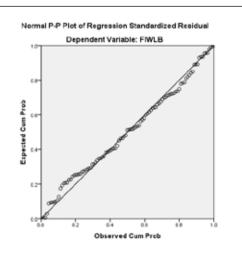
Emotional Intelligence, Self Awareness (SA)	156	.105	324	-1.483	.141
Emotional Intelli- gence, Managing Emotions (ME)	154	.076	249	-2.018	.046
Emotional Intelligence, Mo- tivating Oneself (MO)	.035	.106	.065	.328	.744
Emotional Intelli- gence, Empathy (E)	121	.114	247	-1.064	.290
Emotional Intel- ligence, Social Skills (SS)	.179	.087	.357	2.052	.043

Dependent Variable: FACTORS IMPACTING ON WLB (FIWLB)

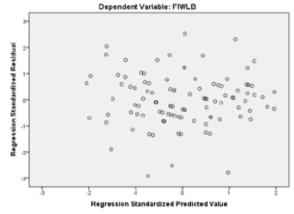
Model B			Unstandardized Coefficients		t	Sig.
		Std. Error	Beta			
1	(Con- stant)	21.444	1.678		12.779	.000
	SA	172	.045	356	-3.825	.000
	(Con- stant)	23.416	1.976		11.848	.000
2	SA	111	.055	231	-2.016	.047
	ME	130	.071	210	-1.836	.069
	(Con- stant)	22.411	2.005		11.179	.000
3	SA	222	.076	459	-2.908	.004
	ME	152	.070	246	-2.159	.033
	SS	.157	.076	.314	2.064	.042
	(Con- stant)	22.432	2.005		11.190	.000
	SA	150	.103	312	-1.455	.149
4	ME	145	.071	235	-2.049	.043
	SS	.189	.082	.375	2.295	.024
	E	112	.110	227	-1.018	.311
	(Con- stant)	22.386	2.019		11.089	.000
	SA	156	.105	324	-1.483	.141
5	ME	154	.076	249	-2.018	.046
	SS	.179	.087	.357	2.052	.043
	E	121	.114	247	-1.064	.290
	MO	.035	.106	.065	.328	.744

a. Dependent Variable: FIWLB





Scatterplot



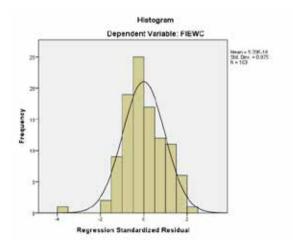
Indicating (Coefficients) stepwise Multiple Regression of EMOTIONAL INTELLIGENCE on FACTORS IMPACTING ON ENGAGEMENT WITH CHILDREN (FIEWC) of working fathers

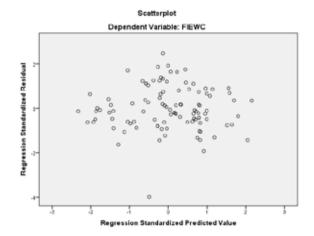
Model	Un-stand- ardized coefficients	Stand- ardized coeffi- cients	Beta	t	Sig
	В	Std Error			
Constant	412	3.413		121	.904
Emotional Intelligence, Self Awareness (SA)	414	.178	347	-2.324	.022
Emotional Intelli- gence, Managing Emotions (ME)	.320	.129	.209	2.480	.015
Emotional Intelligence, Mo- tivating Oneself (MO)	.594	.179	.453	3.327	.001
Emotional Intelli- gence, Empathy (E)	.644	.193	.529	3.339	.001
Emotional Intel- ligence, Social Skills (SS)	009	.148	007	062	.951

Dependent Variable: Factors impacting on Engagement with Children (FIEWC)

Model B		Unstandardized Coefficients		Standard- ized Coeffi- cients	t	Sig.
		Std. Error	Beta			
1	(Con- stant)	3.536	3.188		1.109	.270
	МО	.979	.087	.747	11.296	.000
2	(Con- stant)	2.387	3.139		.761	.449
	MO	.651	.155	.496	4.194	.000
	E	.364	.144	.299	2.526	.013
3	(Con- stant)	916	3.408		269	.789
	МО	.496	.167	.378	2.970	.004
	E	.347	.141	.285	2.451	.016
	ME	.295	.131	.193	2.255	.026
4	(Con- stant)	452	3.337		135	.893
	МО	.591	.168	.451	3.517	.001
	E	.641	.186	.527	3.453	.001
	ME	.320	.128	.210	2.496	.014
	SA	416	.175	348	-2.375	.020
5	(Con- stant)	412	3.413		121	.904
	МО	.594	.179	.453	3.327	.001
	E	.644	.193	.529	3.339	.001
	ME	.320	.129	.209	2.480	.015
	SA	414	.178	347	-2.324	.022
	SS	009	.148	007	062	.951

a. Dependent Variable: FIEWC





Findings:

There is significant influence of EMOTIONAL INTELLIGENCE on work life balance dimensions of Working Fathers. It was found that "Managing Emotions (ME)" and "Social Skills (SS)" negatively influenced the "Work Interference with Personal Life (WIPL)" of working fathers. The influence was significant at 0.05 level.

Also it was found that "Social Skills (SS)" significantly influenced on "Factor Impacting on WLB (FIWLB)".

There is strong influence of EMOTIONAL INTELLIGENCE of working fathers on their Engagement with their children. Three factors of Emotional Intelligence i.e. "Managing Emotions (ME)", "Motivating Oneself (MO)", and "Empathy (E)" showed strong positive influence on "FAC-TORS IMPACTING ON ENGAGEMENT with the children (FIEWC)". Together these three variables explained 9% (R square =-.88) of the variation in Factors Impacting on Engagement with the Children (FIEWC).

Thus the results indicate that the NULL HYPOTHESIS is rejected and the ALTERNATE HYPOTHESIS is accepted as EMOTIONAL INTELLIGENCE of working fathers has strong influence on their WORK LIFE BALANCE dimensions.

CONCLUSION:

The role of fathers is of importance as their direct involvement with their children's upbringing increases. The role of the father is changing. Fathers say that they want to spend more time with their children, and attitudes towards childcare and work are shifting.

Emotional Intelligence is an effective way to integrate, enhance and provide better work and family life.

Thus the Human Resources team and the leadership team of organizations should take the initiative of enhancing and improving the EMOTIONAL skills of their employees.

REFERENCES

Barling, J., Slater, F., & Kelloway, E. K. (2000). Transformational leadership and emotional intelligence: An exploratory study. Leadership & Organization Development Journal, 21, 157- 161. Blau,P.1964. Exchange and Power in Social Life. New York: Wiley Burke,M.J & Collison, J. (2004). US Job Recovery and Retention Poll Findings for Human Resource Management. Boyatzis, R. E. (1999). From a presentation to the Linkage Conference on Emotional Intelligence, Chicago, IL, September 27, 1999. Brown, F. W., Bryant, S. E., & Reilly, M. D. (2005). Does emotional intelligence—as measured by the EQ-i—influence transformational leadership and/or desirable outcomes? Leadership & Organization Development Journal, 27, 330-351. 136 Ferrer, A & Gagne, L. (2009) The use of family friendly work place practices in Canada. Institute for Research on Public Policy Working Paper Series no. 2006 – 02. Gambles, R, Lewis, S & Rapoport (2006), The Myth of Work - Life Balance, John Wiley and Sons Ltd George, J. M. (2000). Emotions and leadership: The role of emotional intelligence. Human Relations, 53, 1027-1055. Golden, T., Veiga, J. F. & Simsek, Z. (2006). Telecommuting's differential impact on workfamily conflict: Is there no place like home? Journal of Applied Psychology,91 (6), 1340-1350 Goleman, D. (1998b, November-December). What makes a leader? Harvard Business Review, 93-102. Goleman, D, Boyatzis, R & McKee, A (2003), The New Leaders. Time Warner Paperbacks. Chap 3, pp 327 – 333 Goleman, D. (1998). Working with emotional intelligence. New York: Bantam Books Grover, S.L & Crooker, K.J. (1995). Who appreciates family – responsive human resource policies, The impact of family – friendly policies on the organisational attachment of parents and non – parents, Personnel Psychology, 48, 271 – 288. Gore M.S. (1965) "The traditional Indian family." In M.F.Nimkoff (ed.), Comparative family systems. Boston: Houghton Mifflin. Holahan, C.K. and Sears, R.R. (1995). The gifted group in later maturity. Stanford: Stanford University Press Hopkins, M. M., Bilimoria, D. (2008). Social and Emotional Competencies Predicting Success for Male and Female Executives (1 ed., vol. 27, pp. 13-35). Journal of Management Development. Koman, E. S., Wolff, S. B., (2008). Emotional intelligence competencies in the team and team leader: A multi-level examination of the impact of emotional intelligence on team performance. Journal of Management Development, 27(1), 55-75. Mandelbaum D.G. (1959) "The family in India." In R.N.Anshen (ed.), The family: Its function and destiny. New York: Harper. Mayer, J. D., Salovey, P., Caruso, D. R., & Sitarenios, G. (2003). Measuring emotional intelligence with the MSCEIT V2.0. Emotion, 3, 97-105. Mumford, M.D., Zaccaro, S.J., Harding, F.D., Jacobs, T.O., & Fleishman, E.A. (2000). Leadership skills for a changing world: Solving complex social problems. The Leadership Quarterly, 11 (1), 11-35. 139 Park, A., Curtice, R., Thomson, K., Phillips, M., & Johnson, M. (2007). British Social Attitudes, the 23rd Report: perspectives on a changing society. London: the National Centre for Social Research Payman, A, Cooper, B, Teicher, J & Holland, P (2006) "A comparison of the effectiveness of employee voice arrangements in Australia". Industrial Relations Journal, 37 (5), 543 – 559. Palmer, B., Walls, M., Burgess, Z., & Stough, C. (2001). Emotional intelligence and effective leadership. Leadership & Organization Development Journal, 22, 5-10. Perry – Smith, J.E and Blum, T.C (2000) Work – family resource bundles and perceived organisational performance, Academy of Management Journal 43, 1107 – 1117. Ray, E.B & Miller, K.I. (1994). "Social support, home/work stress, and burn out: Who can help?" The Journal of Applied Behavioral Science. Arlington. Vol.30, Iss. 3; pg 357 17 pgs. Sánchez-Ruiz, Jose, Carlos, Prez-Gonzlez and Petride (2010) Trait emotional intelligence profiles of students from different university faculties. Australian Journal of Psychology, Volume 62, Issue 1 March 2010, pages 51 – 57 Srivsastava, B. L., & Bharamanaikar, S. R. (2004). Emotional intelligence and effective leadership behavior. Psychological Studies (National Academy of Psychology, India), 49, 107- 113. Wikipedia, Basu, Kaushik (25 July 2007). "India's demographic dividend". BBC News. Retrieved 2011-09-24 Williams, (1994). Leadership for the 21st Century: Life Insurance Leadership Study. Boston: HayGroup.

GJRA - GLOBAL JOURNAL FOR RESEARCH ANALYSIS ★ 232